Rombit

Jorik Rombouts CEO & Founder



Rombit CONNECT THE FUTURE

Internet of Things from a Business Perspective

Internet of Things (IoT)



A network of internet-connected objects able to collect and exchange data using embedded sensors.

01100 10110 11110



Rombit

Four Business Questions







Business Question 1

What business value do I want to create?



6

Create new revenue streams

Increase equipment efficiency

> Improve Safety & Security

Create customer lock-in





Business Question 2

From what information can the value be created?

Information



2	ADMIN PANEL	Q Search extra destroard		н	Chuck North
Techmetrys	Aansluitpunt	en			
 Aeskipumen 	STORES.				
		ANTERSACE 🛃 via	Ziel anti-spotter -		Q SMRCH
	0.9007502	Status			Detets 3
	6809/5825	O Becet	✓ schare	× Deachaire	Details >
	600073422	0 111	🗸 Altwaite	× Deschwar	Detaits >
	690075023	O separate	V ACINATE	M Deschwar	fetais >
	600015024	O average	✓ ACKER	K bacher	tenis >
	03007502	Status			Desets 1
	680075025	O Beart	🖌 Achate	N Deactivery	Details >
	630075022	0 **	attale	× Descharge	Detain >
	680875023	Q Astanute	₩ ACINANE	× Descharge	Details >
	00075028	O assesses	✓ RONER	H DESCENSE	tenin >
	03007502	Status			Desits 3
	Gioomees	O Bear	V RONANE	× Descharge	Details >
	630073022	0 115	w Achate	M Descriver	feals >
	6007323	O estavore	¥ 63589	X Descinge	Details >

Availability for skippers

-

CALLS.

.

Power consumption for invoicing

Box usage history for investments

Status information for maintenance







Business Question 3

From what data can I extract the information?

$ \begin{array}{c} [10]{} [$	$\begin{array}{cccccccccccccccccccccccccccccccccccc$
$ \begin{array}{c} 5\\ x = 0 \\ x =$	Mg-±040725 6475040 ? 7 J uf '' 52^2/224g rC.? pzJi Sd J2 xd 255242(3)* 1J700r u 95 ZN 6 àa4384 ig.2 yfid 57 F1 II 1MMyg p6 zar?la ? 69 IL ?Z '' 970b 23 YW g btu8h y8 kt HJ 1MHwik ki 04%'0kj ? k7 w '' 8P U6a44669 8331 L022? Io 3x if '' 970b 23 YW g btu8h y8 kt HJ 1MHwik ki 04%'0kj ? k7 w ''8P U6a44669 8331 L022? Io 3x if '' 970b 23 YW g btu8h y8 kt HJ 1MHwik ki 04%'0kj ? k7 w ''8P U6a44669 8331 L022? Io 3n - q '' 980 - q <
:Ma Ex09 > 1Ĵδw? 9 \$081G zw?2036kN; z51 4 ? 5aF?¢3(0G41 ja x?6 e 1 9 3E?e961usn0 ?x5p0 ?t D609≫4i k 'h6 0KDme5 MiJ1µ ? Anpši £vK12882P\$ S:8 d ≏ yu50673 j294 C R ybP?1 2" ulj§?0061?F v-?56 4N SGedC29 J 183 GNP2Le J?cK E x0^55 20m§z23xks gNN g f 03E6T ? NNC9 0 > 291UL B 2 La86E Xk0Fi ?BSu4 ?4 xa8 Q?5 5 DAC JAV046 9I5X? Y ZUC&Y PY37e9Y0H y5? 9 03E°T? W Nü8u g ? 8D9ao? h 5 àUCFà(nJ410 5u14 25 k8Q 5 su 9	A Boeing 787 aircraft can generate up to 40 Terabytes per hour of flight
*a. J50800 udbr8 p 7642° t 2960 s 2% R CUs D 2 20143 F Jäßt C 1 s1Dkb7 9 7 90 °G 07 20 b 4 70118 GP ksE 8% 0 4 2 2 2 20143 F Jäßt C 1 s1Dkb7 9 7 90 °G 07 20 b 4 70118 GP ksE 8% 0 4 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	S ?3 o 5 i S7807 Ø 5 DE200 , in§360 9337Fif avga ib.ft Pind F5 I 54 i g ? 94363 Q F BF ui siP3g76 7B35554 212-U(5188 k GL R7 663 W CE 8 hiP98 t 2 Ug 97 F935/LP Gu?t5L4 ??738 8MhC36 & U Ev ós m KY & F43C8 R cG 17 F8887W 80h138D E7+U 5j6 0 he 80 2? 66 Tk M7 4 ?ug122 v B HT Bi c630ft6 Bcthe? q909 U527in 20 wK 4w L5 gi @ E?D1NHF4 9 4j is 1dP4841 Z'Wi906 sihv 4883880C C2 1b 'b ?4 NE v x22N5 8C ú ug 381235×28b in>Aw?f EyD682[L004 xt9*ss 13x+2489 9 2718?M07 A v ³ 84572c DU58 4355D15 5f450 ???PhyR82 6 67368301R chC? ?7CU8664? Li(cEx 9091 69wN1CS 2 4Hq s?6 5j*s N K83145°499 56j 40143r78j ?21UtNH 266 /3E1x Bbf 13k3 6 ''146CL024 w t1D E93j?W 9 F996? ' 9H userUB 1X071 ABb E863 3 3+1104wuF1 kFR 7445£w 2 gN8776 05 Go ii fge 0110 T901 2447 6 Hj r 2770F F67 gGwapA ? v67707 be8 x3 3 140 V8978



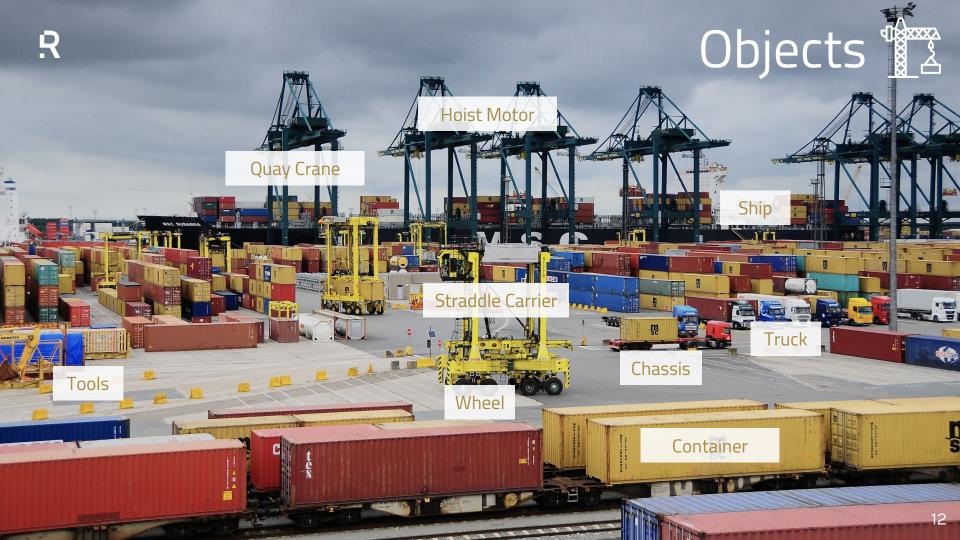


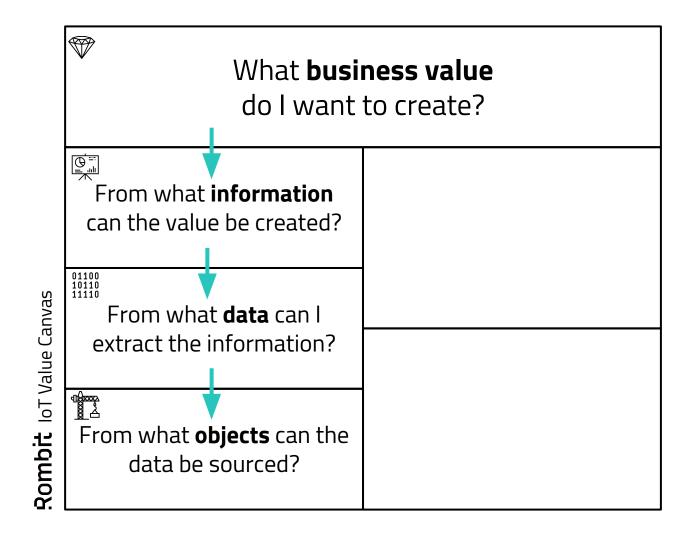


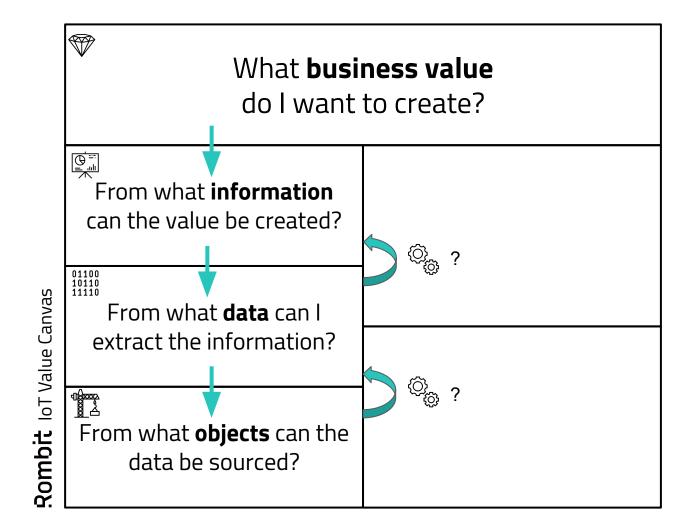
Business Question 4

From what objects can the data be sourced?









Rombit

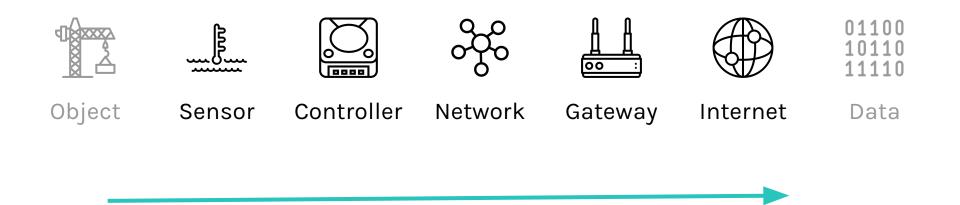
Two Technology Questions





Technical Question 1 How do I get the data from the object?

From Object to Data





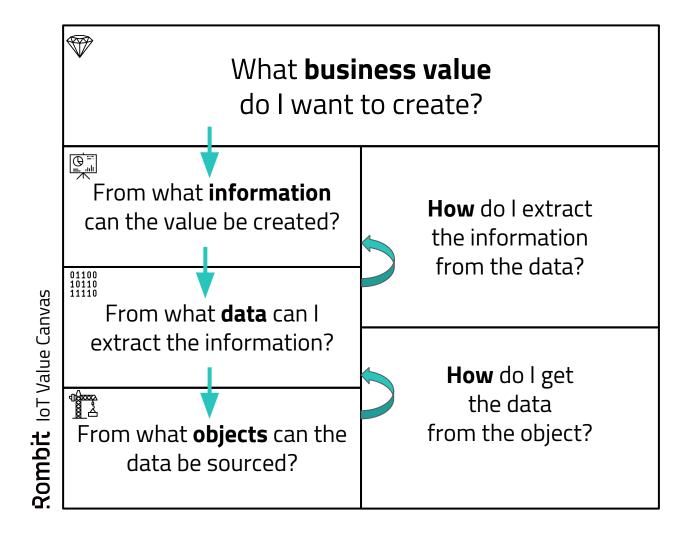
Technical Question 2

R

How do I extract the information from the data?

From Data to Information





Rombit

Cases to fuel the inspiration





Smart docking platform

ANTINCIA DE TRETE

Aansluitpun	iten			
TUTEL				
00207	AUTORISATE 🔽 978	2044 aantik repursien.		Q SEARCH
03007502	Status			Details >
680875025	O incer	V ACTUARS	× Oeactikane	Detaits 3
6909/5022	0 ***	¥ ALTIVATE	× Osactwate	Details >
630875223	O autoisate	🗸 KUNNIS	× Deatthate	Details >
630875224	O autoriseter	✓ ACTABLE	K Deactwate	leais >
03007502	Status			Desirs >
630875021	O leav	✓ Activate	× Dearthate	Detailo >
630675222	0 **	✓ Activate	× Osactivate	Details >
680875023	Q Antenate	V SCHOOL	× Deactmente	Detaits >
680975224	O antenne	✓ ACIVATE	× Deactwate	Detais >
03007502	Status			Desits 2
690975223	O how	V ACTIVATE	× Onectivate	letais >
630875022	0.11	V ACTIVATE	× Deathane	Details 3
6007501	O Automation	V ALTRAN	× Deactwater	pears >

.





pilot: John Smith ship: Southampton ETA: 27-09-2017 - 13:50

Smart pilotage & mooring



mec

Smart fire truck



R

Questions?

JORIK@ROMBIT.BE @JORIKROMBOUTS