"HOW THE FUTURE LOOKS FOR GREECE?"

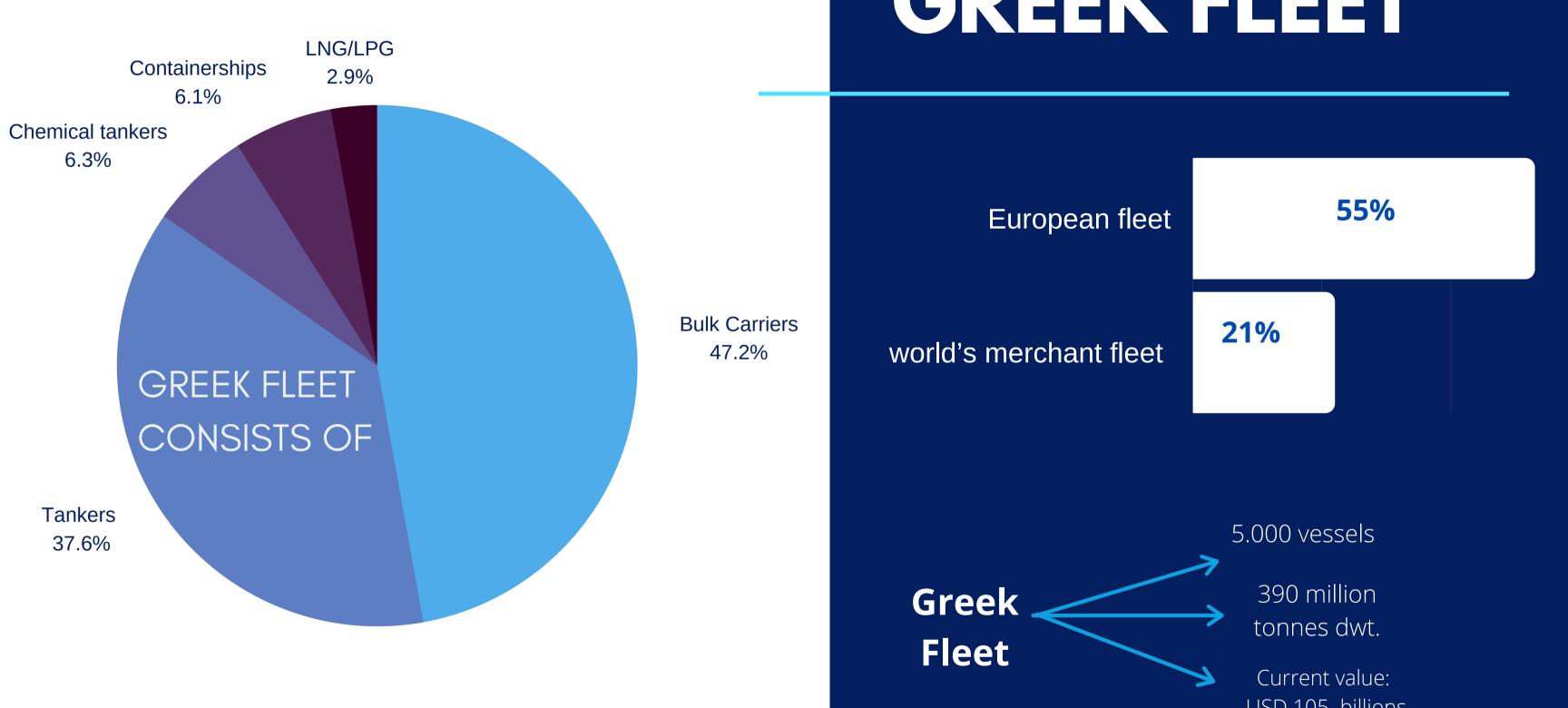
Presented by Danae Bezantakou, CEO – NAVIGATOR SHIPPING CONSULTANTS

GREECE: THE TOP SHIPPING NATION

Greece remains a global shipping stronghold, while Greek Ship Owners, as leaders in the sector, control roughly 18% of the global fleet in terms of capacity

	Vessels		Dead-Weight Tonnage	
Rank (dwt)	Country of ownership	# Vessels	Total dwt (mn)	% Global Capacity
1	Greece	4,536	349.2	17.8%
2	Japan	3,822	225.1	11.5%
3	China	6,125	206.3	10.5%
4	Singapore	2,727	121.5	6.2%
5	Hong Kong, China	1,628	98.1	5.0%
6	Germany	2,672	95.5	
7	Republic of Korea	1,647	76.7	GREECE IS
8	Norway	2,038	61.1	THE ONLY
9	United States	1,975	58.4	
10	Bermuda	532	58.2	NON ASIAN COL
Propelled seagoing merchant vessels of over 1,000GT ranked by dead-weight tonnage			Source: UNCTAD Review of Maritime	e Transport 2

Greek Flag remains the 2nd most preferred flag in EU (behind Malta) and ranks 9th in the world

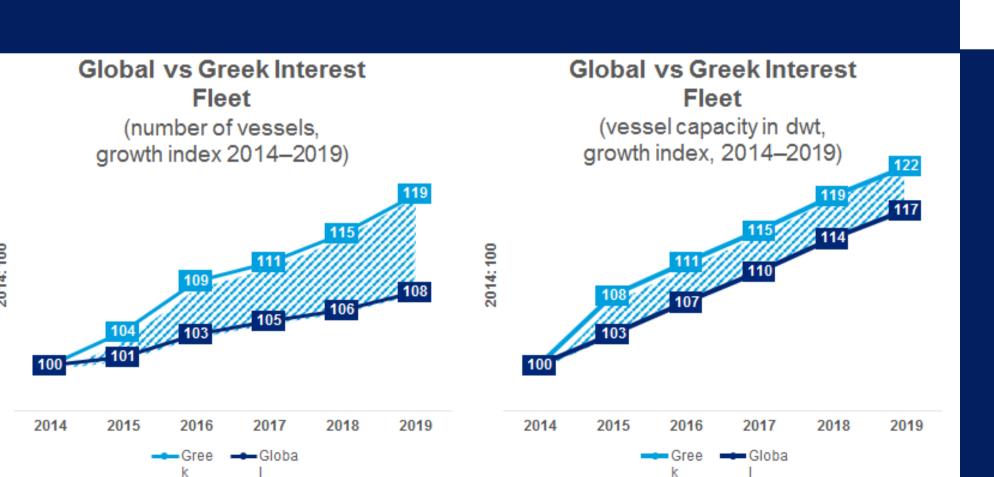


GREEK FLEET

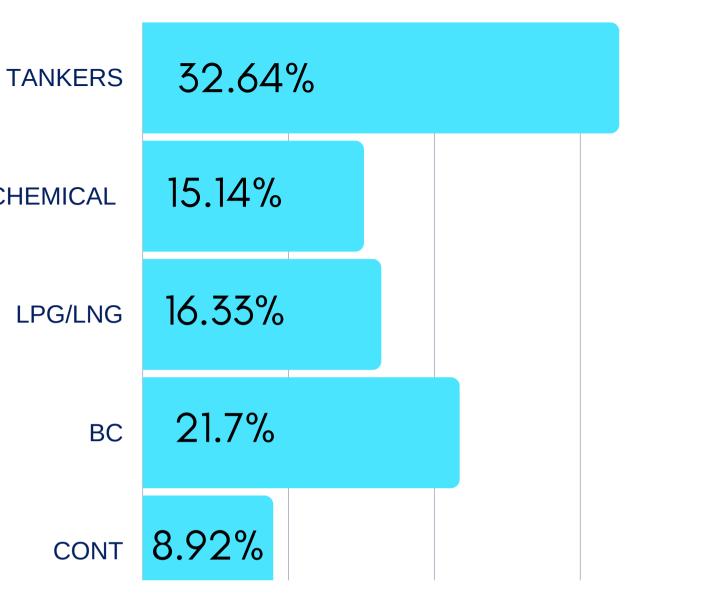
USD 105 billions

GREEK SHIPOWNERS MORE THAN DOUBLED THE TRANSPORT CAPACITY OF THEIR FLEET IN THE PERIOD OF 2007-2019 AND WORLDWIDE CONTROL:

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GREEK SHIP OWNERSHIP IS ON THE RISE, SURPASSING GLOBAL GROWTH RATES IN TERMS OF SUPPLY (BOTH IN NUMBER OF SHIPS AND IN AVAILABLE CAPACITY), EFFECTIVELY POSITIONED FOR AN ANTICIPATED MARKET RECOVERY.



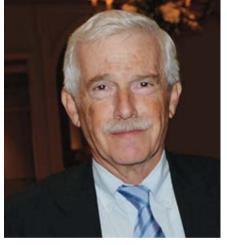
CHEMICAL

BC

THE GREEK SHIPOWNERS...



JOHN **ANGELICOUSSIS**



PANOS LASKARIDIS



THANASSIS MARTINOS



GEORGE PROCOPIOU



THEODORE VENIAMIS



CAPT. PANAGIOTIS TSAKOS



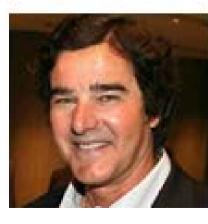
COUSTAS



DINOS **MARTINOS**



ANGELIKI FRANGOU



ANDREAS MARTINOS



GEORGE **ECONOMOU**



SPIROS LATSIS



PETROS

PAPPAS



SYMEON PALIOS





COSTIS PARIS **COSTANTAKOPOULOS DRAGNIS**



NIKOS

VAFIAS



JOHN HADJIPATERAS



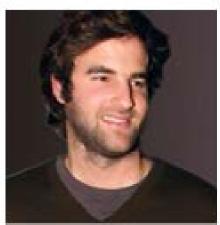
...AND THEIR SUCCESSORS



MARIA ANGELICOUSSI



ALEX HADJIPATERAS



ANDREAS MARTINOS



IOANNA PROCOPIOY





PARIS KASSIDOKOSTAS- LATSIS



NIKOS TSAKOS



MILENA PAPPAS



HARIS VAFIAS



NIKOLAS MARTINOS



ROBERTO COUSTAS



JOHN MARTINOS



SEMIRAMIS PALIOU

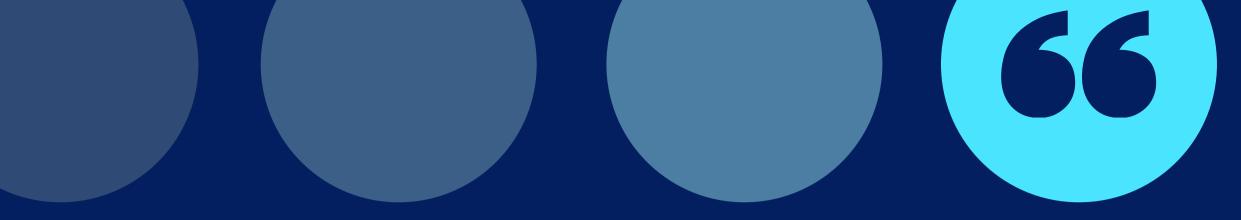


JOHN DRAGNIS



SUZANNA LASKARIDIS





GREEK MARITIME CLUSTER



POSITIONING GREECE AS A MARITIME, TRANSPORTATION & LOGISTICS HUB

GREECE'S CENTRAL LOCATION IN THE EASTERN MEDITERRANEAN PROVIDES A COMPETITIVE INTERMODAL CORRIDOR FOR THE EUROPEAN SEABORNE TRADE WITH ASIA. THE GREEK PORTS AND OTHER MAJOR TRANSPORTATION INFRASTRUCTURE FACILITIES AND LOGISTICS OPERATIONS IN GREECE HAVE ATTRACTED SIGNIFICANT INVESTMENTS BY IMPORTANT INTERNATIONAL ORGANIZATIONS THEREBY POSITIONING GREECE AS THE SOUTHEASTERN LOGISTICS GATEWAY TO EUROPE.

PIRAEUS IS RANKED 6TH AMONG THE LARGEST EUROPEAN PORTS BASED ON THE ATTRACTIVENESS OF INVESTING IN LOGISTICS. LARGE INCREASE IN RENTS IN WAREHOUSES.

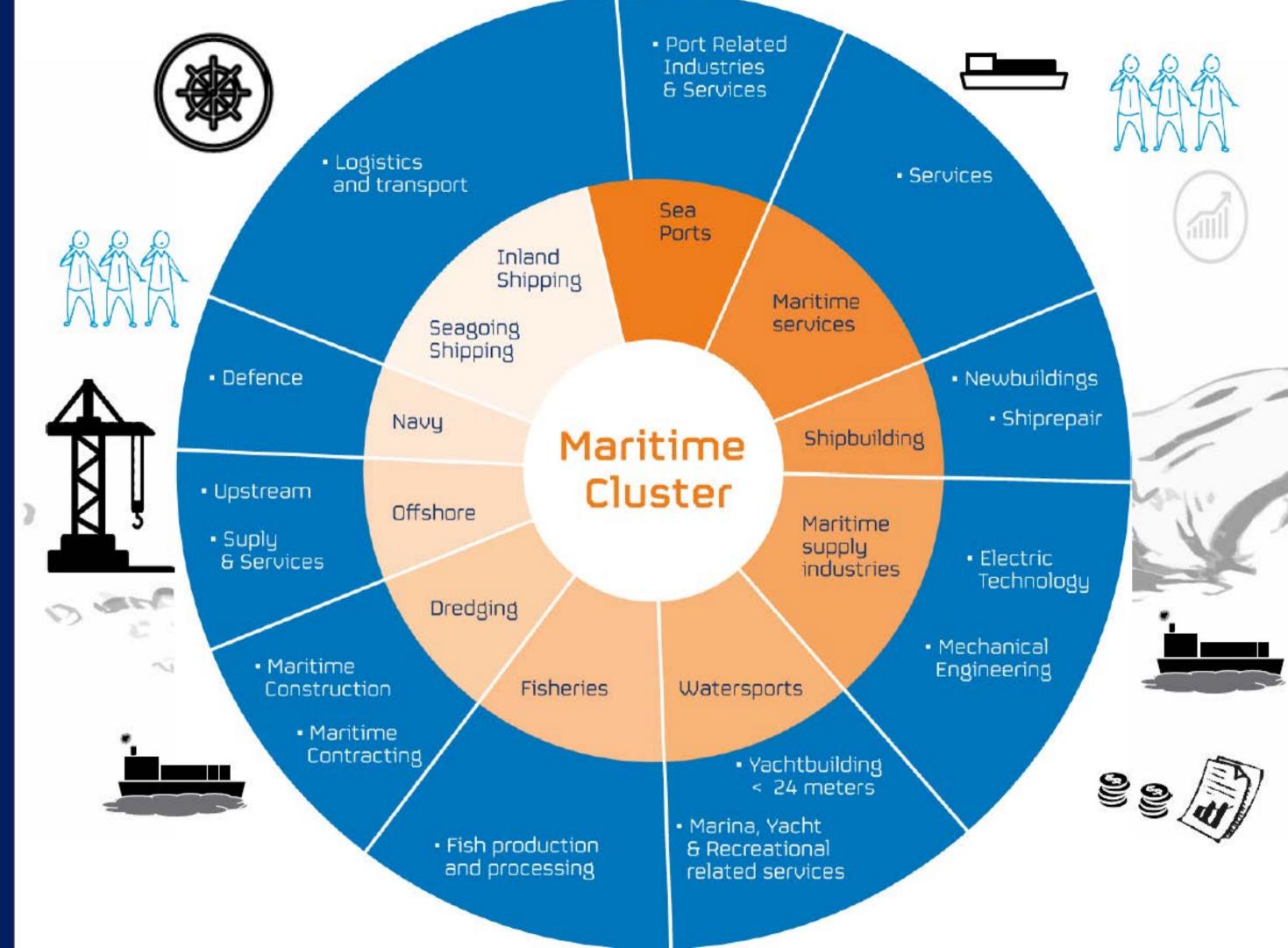


3,000 COMPANIES

300 PROFESSIONS

IN A RADIOUS OF 40KM





We Stand Out







POSIDONIA **EXHIBITION**

TOTAL ATTENDANCE (exhibitors, visitors and media representatives): 39,485

Exhibitors From 104 Countries

Since 1969

HEMEXPO

Hellenic Marine Equipment Manufacturers and Exporters (HEMEXPO) involves the larger marine equipment companies in Greece and thereby strengthens the links between the industry's leading companies through sharing of market intelligence, providing a vehicle for greater cooperation with ship-owners & shipyards.

INTERNATIONAL PROPELLER CLUB (PORT OF PIRAEUS)

To establish fruitful collaborations between Greek, American and Global Merchant Shipping.





REPRESENTATION **IN GLOBAL** SHIPPING **ORGANIZATIONS**









• Extensive network of Towing Companies and Ship Agencies in over 760 ports with 800 highly insured tug

- Competitive PDAa & Towage offers , even during
- Tailor-made Towage contract management
- High quality services 24/7/365
- Port Cost Management System Diabos
- Annual "Navigator The Shipping Decision Makers Forum" since 2001



WHO WE ARE

Platform of open dialogue in the Greek Shipping and Sea Tourism Industries among principals, executives and university students, recent graduates and young executives





ACTIVITIES

- YES TO SHIPPING FORUM
- YES TO SEA TOURISM FORUM
- NETWORKING EVENTS
- VOLUNTEERS' WORKSHOPS
- PRESENTATIONS @ SCHOOLS & UNIVERSITIES
- OPEN DAYS WEBINARS
- CONTACT WITH INTERNATIONAL YOUNG SHIPPING ORGANISATIONS
- ADVISORY BOARD MEETINGS
- PART OF EU YOUTH DIALOGUE



KEY FACTS

10.000 Participants 80 Advisors 200 Volunteers 1000 Questions 500.000 People Reached Through Social Media 100.000 Video Views

MILESTONES

-10.000 students have attended the presentations of YES FORUM at various career days and events
- Distinguished Personalities such as the European Commissioner for Mobility and Transport, President of The Union of Greek Shipowners and the Founder of Thenamaris have participated in YES to Shipping Forums
-YES FORUM selected to be part of the EU Youth Dialogue

FOOD FOR THOUGHT



The (in)dependence of European Trade



The importance of lobbying in an open discussion with the regulators to keep the balance between regulations and commerical trade



Market's representatives should be part of regulations formulation





Shipping should be not only Green but also efficient

World's energy map is changing



thank you!



Danae Bezantakou





NAVIGATOR SHIPPING CONSULTANTS



Danae CEO Bezantakou





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