DATA DRIVEN ROUTES TO ZERO EMISSIONS

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- INTRODUCTION

- MEASURE WHAT YOU NEED TO MANAGE
- USING DATA TO DRIVE CHANGE
- WHAT NEXT?

SPOT THE TUG? THE DECARBONISATION CHALLENGE

- SVITZER operates over 400 vessels
- A fraction of the:
 - 12,000 tugs and pusher boats globally IHS
 - or 14,641 if you use IMO (3rd GHG report 2012 value)
- Globally 21,301,000 tonnes CO2 2012
- Policy focuses on the biggest emitters 1st
 - Greater than 5000 gross tonnes
- How does our industry face this challenge?
- How should companies approach the challenge?

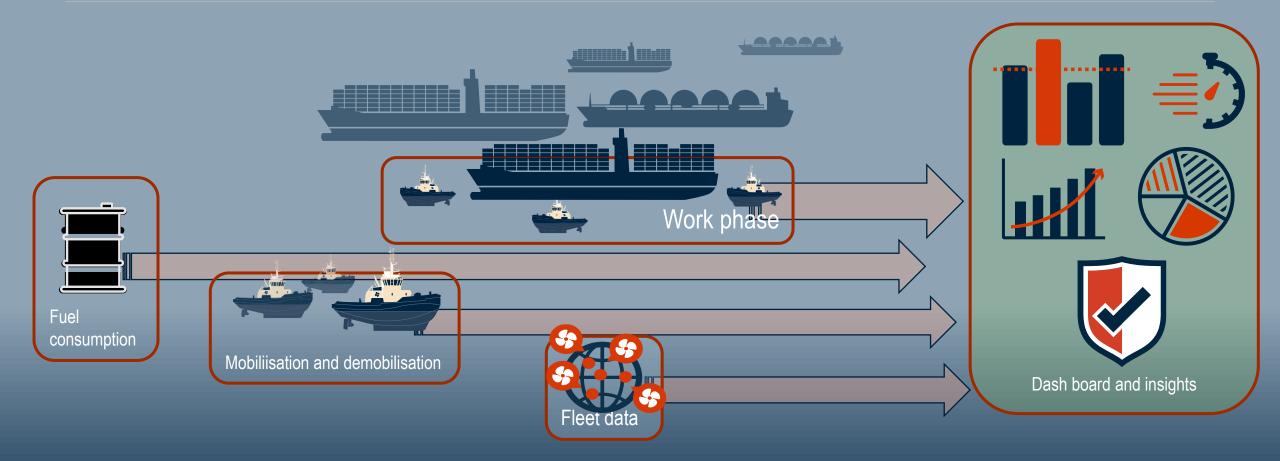


• Emissions of vessels >5000gt 'dwarf' those from their smaller counterparts

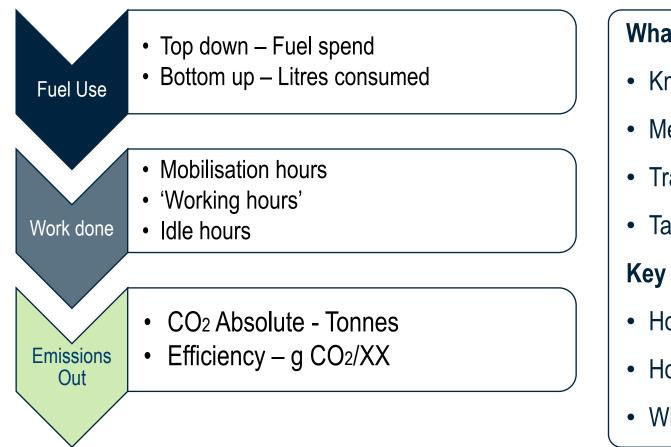
MEASURE WHAT YOU NEED TO MANAGE...



FUNDAMENTAL DATA SETS MEASURE WHAT YOU NEED TO MANAGE



FUNDAMENTAL DATA SETS MEASURE WHAT YOU NEED TO MANAGE...



What Svitzer has Achieved

- Known Base line
- Measureable Targets
- Tracking for Efficiency improvement
- Targeted decision making where to invest effort

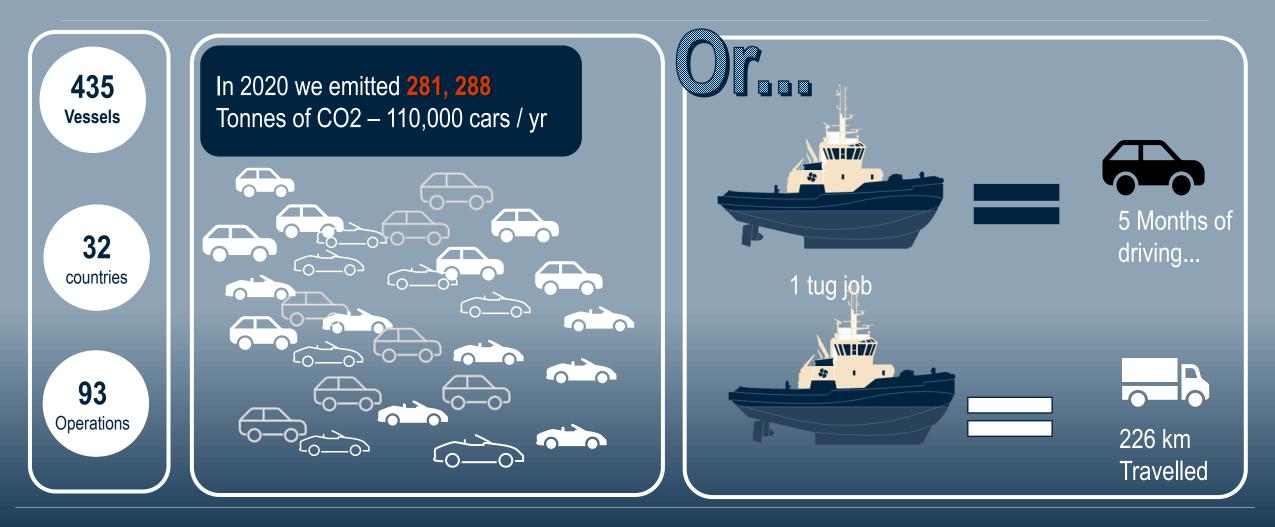
Key considerations

- How to measure efficiency beyond fuel consumption?
- How to manage data accuracy?
- What level can the data be applied?

USING DATA TO DRIVE CHANGE...



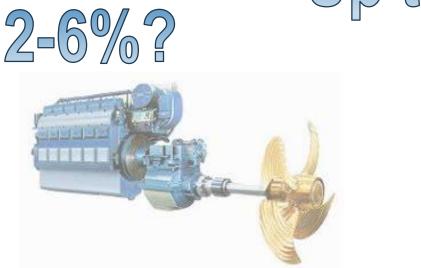
GLOBAL FLEET GLOBAL CHALLENGE SETTING OUR BASELINE



THE CHALLENGE AHEAD NO SILVER BULLETS...

- Three areas to focus on
 - Reducing current fuel consumption
 - Optimising equipment for greatest efficiency
 - Changing fuel to benefit from low Carbon Alternatives

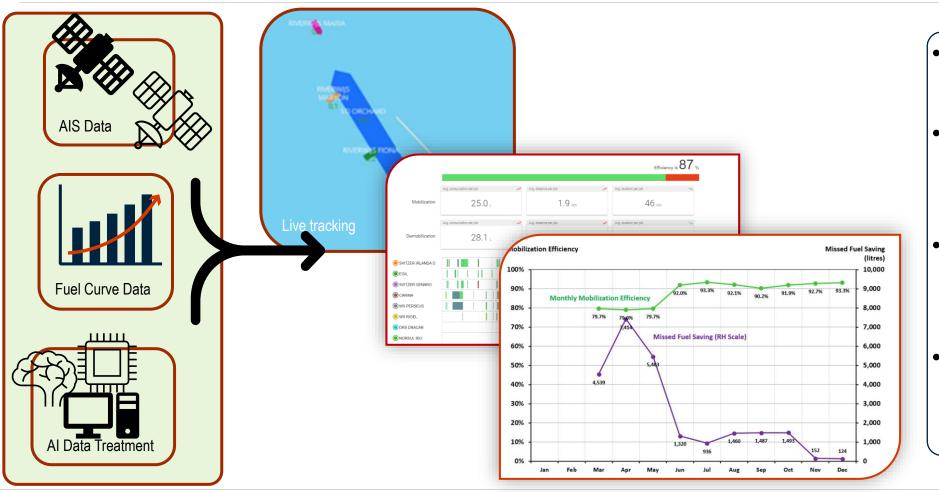






PUTTING DATA TO WORK...

PUTTING DATA TO WORK OPTIMISING MOBILISATION AND DEMOBILISATION



- Automated system using AIS data alone
- Avoids need to install fuel consumption equipment
- Enables 'nudging' of Captain's to change behaviour
- Significantly cut fuel consumption where used

PUTTING DATA TO WORK: ECOTOW

Sustainable biofuels

Sustainable biofuels

Reduced carbon footprint

Audited Scope 3 Emissions savings certificate

- Second-generation biofuels replace MGO
- 90 percent well-to-wake CO2 reduction
- 100 percent tank-to-wake CO2 reduction

• CO2 savings allocated to individual customers





PUTTING DATA TO WORK: BUILDING FOR EFFICIENCY, ENABLING FUTURE FUELS

• SYdrive gear box

- Single engine running both thrusters
- Optimises engine use
- Enables multiple power trains

TRAnsverse tug

- Maximise indirect towage effects
- Reduce fuel consumption during work phase
- Maximise efficiency
- MeOH Fuel Cell Tug
 - Hybrid system
 - MeOH fuel only with battery support



USING DATA TO DRIVE CHANGE... WHAT NEXT?

WHAT NEXT? DRIVING DECARBONISATION...

- Strengthen what we already have Ensure data quality, Simplify reporting, Targeted Analysis
- Connected vessels delivering data automatically New build, and retrofitting
- Setting meaningful targets Vessel efficiency data will become key in understandinghow to accelerate decarbonisation
- Driving change in our fleet to drive down emissions Data insights supporting where we invest our 'decarbonisation money'
- Passing on the benefits Our emissions are someone elses 'Scope 3' emissions. Robust data will ensure confidence in our progress.

THANK YOU



16

